

Partnership Agreement (Hackett & Hackett & Affiliates)

Hackett & Hackett believe that success is truly born with partnerships. When businesses align with the same key values and client network to bring success.

There is a panel of specially selected companies that we at Hackett & Hackett share the same core values and join in partnership.

(If you require further information in regards to partnership and would like to be considered in our pool affiliates and partners please contact us).

Referrals

A referral partner or affiliate is an option considered by companies who work with similar clients and organisations but are a specialist in their genre. With Hackett & Hackett a confidential agreement is drafted where we will enter into a referral partnership with companies.

Benefits of the referral agreement

If a client is referred to us by a partner or affiliate we will provide a commission rate of 15% on converted sales.

Once the client has paid the full invoice raised by Hackett & Hackett we will then pay a referral fee to be paid directly to the partner or affiliate. This will be within 3 days of receiving payment.

Reduced fee

All our partners & affiliates will receive 10% discount on any services required for their own use. If any partners or affiliates require any other services within the Hackett & Hackett pool of partners and affiliates a discount of 10% will also be applied.

Special events & Networking

Hackett & Hackett group pool of partners and affiliates will be invited to events hosted or partnered with Hackett & Hackett. All partners and affiliates will receive invites to these events, shows. This is an opportunity to meet and network with the pool of Hackett & Hackett group of partners and affiliates.



Partner/ Affiliate/ Sub Affiliate

The partnership or affiliate option which is suited to both international and national companies who wish to become a Hackett & Hackett ambassador and represent the brand while supplying services in other areas.

These partners and affiliates represent Hackett & Hackett for all clients or companies who want to use the Hackett & Hackett group services.

Benefits

Support:

All partners and affiliates will work closely with the Group Sales manager for Hackett & Hackett group who will be available during and working hours and outside working hours when an event day is booked.

The group sales manager is there to support and allow partners and affiliates the ability to develop and leads and connections for the business.

Any clients seeking specified service the group manager will decide which partner or affiliate is more suitable for the service required.

Our Services

As a partner you will have full access to all of our services and other partner services at a discounted rate of 10%

Partnership Fee

All partners and affiliates will be given a commission for all referrals of 15%. Once the client has paid Hackett & Hackett for their services in full within 3 working days the referral partnership fee will be paid to you.

Special Events & Networking

All partners and affiliates will be invited to events and shows by invitation only. These events and shows will give you the opportunity to network and meet other chosen members of the Hackett & Hackett group.

If you are interested in our partnership, affiliates or referral programme then please feel free to get touch with us. We are very careful on who is selected to be a partner or affiliate to Hackett & Hackett group once chosen a formal contract will be entered into between both

parties to bring transparency and professionalism at all times. The entire process is in complete confidentiality.

Please contact

Edwin Hackett

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HACKETT & HACKETT

Non-Exclusive Referral Agreement

Dated _____ 2019

Commencement Date:

Parties:

Hackett & Hackett Group Limited (company number 7100605) (trading as Hackett & Hackett) ("**Company**") (company number [...]) ("**Referrer**")

Background:

The Company provides a group of services which include the following Events, Artist Management, Model Management, Hi level Security, Film & Production. The Referrer has agreed to refer potential clients to the Company, who the Referrer believes may be interested in the services provided by the Company.

Definitions:

Referral means the referral by the Referrer of a potential New Client to the Company.

Fees means the fees (net of VAT) actually paid by each New Client to the Company following a Referral.

New Client means a potential client of the Company referred to the Company by the Referrer (i) who is not already on the Company's database of clients or potential clients and (ii) to whom the Company has not provided services to within two years of the Referral.

Referrals:

The Referrer will refer potential New Clients to the Company, who the Referrer believes may be interested in the services provided by the Company. There are no maximum or minimum levels of Referrals in any period. The relationship between the parties is non-exclusive.

Commission:

The commission payable by the Company to the Referrer in respect of each Referral of a New Client which leads to the provision of services by the Company to such New Client shall be equal to 10% of the Fees (net of VAT).

No commission shall be payable in circumstances where the client is not a New Client or in respect of which the New Client has not paid or is disputing the Fees. Commission shall only be paid on Fees actually received by the Company and in respect of which the Company is not aware of any potential claim for a refund, rebate or dispute.

The commission shall be calculated by the Company after (i) the period of any rebate in respect of the relevant Fees has expired and (ii) the New Client has paid the relevant invoice for the Fees. Once the commission is capable of being calculated, the Company shall notify the Referrer and provide the details of the

Fees paid to the Company as a result of the Referral of the relevant New Client and the commission due to the Referrer. The Referrer shall then submit a valid VAT invoice to the Company for the commission which shall then be paid by the Company.

In the event that the Company repays to the New Client any Fees for any reason whatsoever, the Referrer must immediately upon demand repay to the Company all commission received in respect of such Fees and issue a credit note accordingly.

Duration:

This agreement shall commence with effect from the Commencement Date and may be terminated by either party at any time by giving not less than 30 days' written notice to the other.

Status of the parties:

Nothing in this Agreement is intended to, or shall be deemed to, establish any partnership or joint venture between any of the parties, nor constitute any party the agent of another party, nor authorise any party to make or enter into any commitments for or on behalf of any other party. The Referrer is and will at all times remain an independent referrer to the Company and is not and shall not represent itself to be the agent, joint venture or partner of the Company. No representations will be made or acts taken by the Referrer which could establish any apparent relationship of agency, joint venture or partnership and the Company shall not be bound in any manner whatsoever by any agreements, warranties or representations made by the Referrer to any other person or with respect to any other action of Referrer.

Confidential Information:

The Referrer undertakes that it shall not at any time copy, use or disclose to any person any information that is confidential to the Company other than information which is already in the public domain (otherwise than as a result of a breach of any obligation of confidentiality).

Third Parties:

A person who is not a party to this Agreement shall not have any rights under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of this Agreement, but this does not affect any right or remedy of a third party which exists, or is available, apart from that Act. The rights of the parties to terminate, rescind or agree any variation, waiver or settlement under this Agreement is not subject to the consent of any person that is not a party to this Agreement.

Dispute Resolution:

In the event of any dispute relating to this Agreement the parties shall use their best endeavours to resolve the disputed items and sums promptly and in good faith. If the parties are unable to resolve any disputed item or sum the matter shall be referred to the senior audit partner of the auditor from time to time of the Company (or such person as he shall nominate) (**Expert**) for determination.

Governing Law:

This Agreement, and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims), shall be governed by and construed in accordance with the law of England and Wales. The

parties irrevocably agree that the courts of England and Wales shall have non-exclusive jurisdiction to settle any dispute or claim that arises out of, or in connection with, this Agreement or its subject matter or formation (including non-contractual disputes or claims).

Signed by:

Edwin Hackett _____
Director, for and on behalf of **Hackett & Hackett Limited**

Signed by:

Director, for and on behalf of

HACKETT & HACKETT